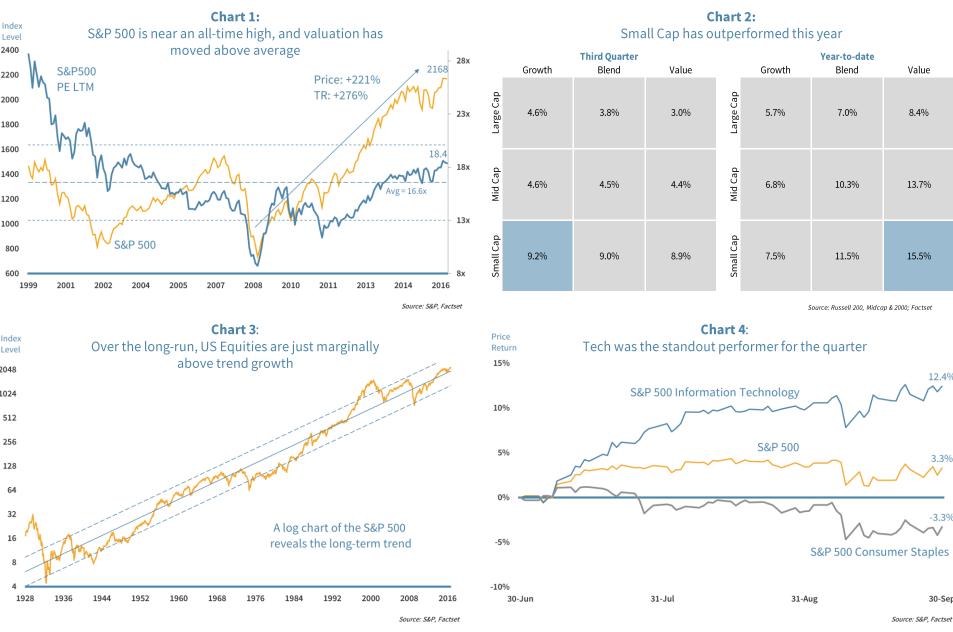


STRATEGIC Perspectives MARKET UPDATE - 4TH QUARTER 2016

US Equities



12.4%

3.3%

-3.3%

30-Sep

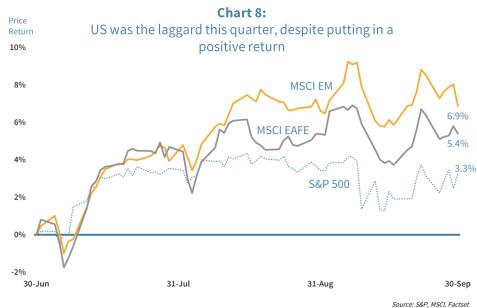
International Equities



Chart 6: Emerging Markets have been strong YTD thanks to Brazil

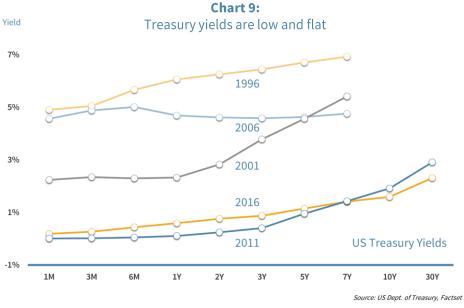
	Year-to-date		Quarter-to-date		
	Local	USD	Local	USD	
S&P 500	-	7.8%	-	3.9%	
EAFE	-1.1%	2.2%	6.1%	6.5%	
EM	11.6%	16.4%	7.7%	9.2%	
Asia ex-Japan	7.1%	11.0%	6.6%	8.2%	
United Kingdom	14.4%	0.9%	7.0%	4.0%	
France	-0.5%	2.9%	5.2%	6.4%	
Germany	-1.4%	2.0%	8.8%	10.0%	
Japan	-13.4%	2.9%	7.4%	8.8%	
China	8.9%	8.8%	13.9%	14.0%	
India	7.8%	7.1%	4.5%	5.9%	
Brazil	34.0%	63.2%	12.9%	11.4%	

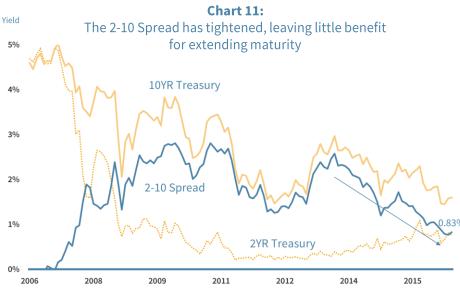
Source: S&P, MSCI, Factset



Source: S&P, MSCI, Factset

Fixed Income



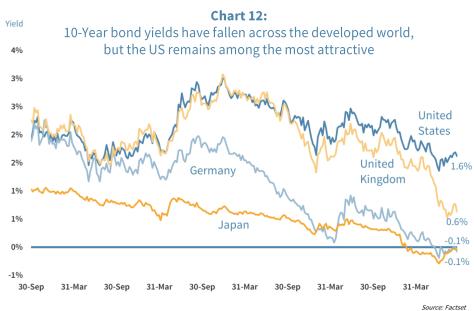


Source: US Dept. of Treasury, Factset

Chart 10: Investors have been rewarded for duration and credit risk

	Avg. Maturity	Yield	YTD Return	
2-Year	2	0.8%	1.2%	
5-Year	5	1.2%	4.0%	
10-Year	10	1.6%	7.1%	
30-Year	30	2.3%	17.0%	
TIPS	8.6	1.6%	7.3%	
US Aggregate	7.8	2.0%	5.8%	
Liquid Corporates	12.5	2.9%	9.7%	
Municipals	10.0	1.7%	4.4%	
High Yield	6.3	6.2%	15.1%	
MBS	5.1	2.1%	3.7%	
ABS	5.4	2.0%	5.7%	
Convertibles	-	1.0%	9.4%	

Source: Bloombera Barclavs Indices. Factse

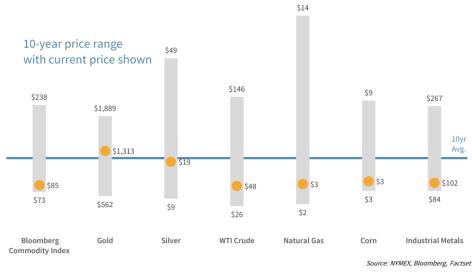


Strategic Financial Services, Inc.

Commodities



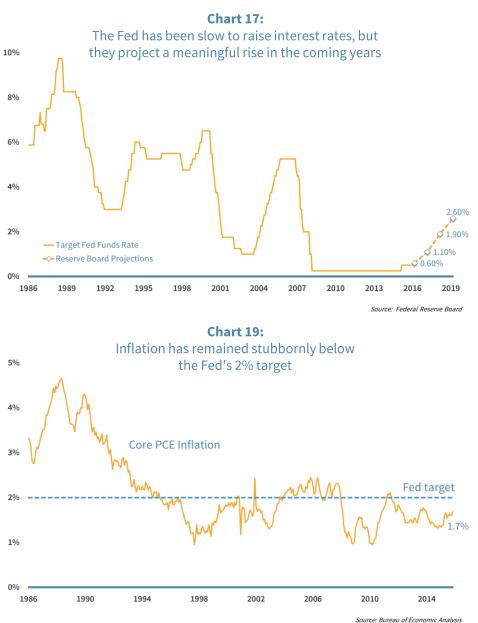




PriceChart 16:ReturnIn addition to Energy, Gold has been a strong40%performer this year



Economics- Fed Watch

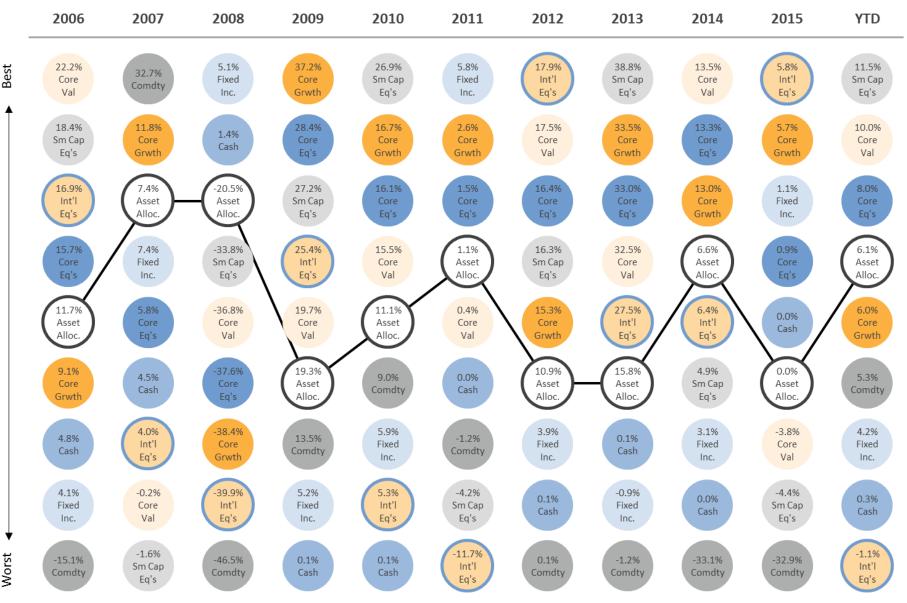




Source: Bureau of Economic Analysis

Asset Allocation

Diversified asset allocation provides more stability compared to a single asset class like International Equities



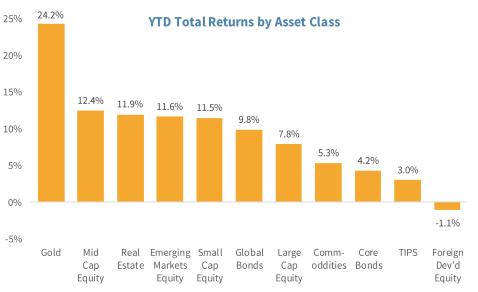
* Asset Allocation: 2% cash, 28% core bonds, 10% FI diversifiers, 37.5% core equities, 11% int'l equites, 3% small cap, 2.5% emerging markets, 6% real assets; returns assume annual rebalancing.

Asset Allocation

Strategic Model Tactical Allocation		Q3 Changes	YTD Changes	Tactical Weighting	
Capital Income					
	Cash	0	+	0	
	Core US Bonds	•	-	U	
	Short Term Bonds	۰	٠	U	
	Inflation Protected	٠	٠	U	
	Non-US Bonds	۰	٠	U	
Equities					
	Growth	۰	٠	0	
	Income	٠	٠	0	
	Small Cap	۰	+	0	
	Foreign Developed	٥	٠	U	
	Emerging Markets	۰	٠	0	
Complen	nentary				
	Real Estate	۰	٠	•	
	Commodities	۰	_	U	
	Gold	۰	+	\mathbf{O}	
() () •	Tactically overweight Tactically underweight Tactically neutral	+ -	Weighting increased Weighting decreased No change in weighting		

* Strategic manages customized portfolios that seek to properly reflect the particular risk and return objectives of each individual client. The above chart reflects Strategic's tactical asset allocation decisions for a model portfolio, which may differ from actual client portfolios.

Capital Income	YTD	1YR	3YR	5YR	10YR
Barclays Capital Interm. U.S. Gov/Credit	4.2%	3.5%	2.8%	2.4%	4.2%
Barclays U.S. TIPS	3.0%	2.6%	0.5%	0.7%	2.8%
Bloomberg Barclays Global Aggregate	9.8%	8.8%	2.1%	1.7%	4.3%
Equities					
S&P 500	7.8%	15.4%	11.2%	16.4%	7.2%
S&P MidCap 400	12.4%	15.3%	9.4%	16.5%	9.1%
Russell 2000 (Small Cap)	11.5%	15.5%	6.7%	15.8%	7.1%
MSCI EAFE (Developed International)	-1.1%	5.2%	5.8%	11.7%	2.7%
MSCI Emerging Markets	11.6%	13.4%	4.7%	7.3%	6.3%
Complementary					
S&P GSCI Total Return (Commodities)	5.3%	-12.2%	-22.2%	-12.6%	-9.0%
Gold	24.2%	18.1%	-0.2%	-4.1%	8.2%
MSCI U.S. REIT Index (Real Estate)	11.9%	19.8%	14.1%	15.8%	6.2%



As of 09/30/2016

Disclosures:

Strategic manages customized portfolios that seek to properly reflect the particular risk and return objectives of each individual client. Every client situation is different and you should not rely on this material as the basis upon which to make an investment decision. All investments contain varying degrees of risk and may lose value. Certain of the information contained in this presentation is based upon forward-looking statements, information and opinions, including descriptions of anticipated market changes and expectations of future activity. Strategic Financial Services believes that such statements, information, and opinions are based upon reasonable estimates and assumptions. However, forward-looking statements, information and opinions are inherently uncertain and actual events or results may differ materially from those reflected in the forward-looking statements. Therefore, undue reliance should not be placed on such forward-looking statements, information and opinions. The charts presented are for informational purposes only and should not be used as the basis for an investment recommendation.